Fusion Financials

Peak Financial Performance for Your Institution

Full-Featured Revenue Cycle Platform

Fusion

Fusion is focused on providing financial management solutions for your institution to ***accelerate your organization's cash flow, maximizing revenue, and eliminating time consuming manual processes.***

Fusion Financials

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Focused on Results

Fusion

Fully realizing peak financial performance requires financial management features not provided by typical “off-the-shelf” billing software. Operating your organization’s financial engine at anything below peak performance results in lost revenue and wasted staff time. Our solution? Talented experts from key disciplines spanning healthcare, finance, technology, and client success have collaborated to create Fusion Financials. Fusion Financials offers the one solution to provide organizations maximum return on their investment.

Fusion Financials is a comprehensive, web-based billing software designed to streamline healthcare operations for public safety and corrections institutions. It offers detailed analytics and task-oriented workflows to boost staff productivity, improve cash flow, and enhance revenue from start to finish.

Fusion Financials

*Talented experts from key disciplines spanning healthcare, finance, technology, and client success have collaborated to create Fusion Financials, **the best-in-class revenue cycle management platform.***

FUSION FINANCIALS BENEFITS

INCREASE
FRONT OFFICE WORKFLOW EFFICIENCY

MAXIMIZE
REIMBURSEMENT

REDUCE
STAFF TIME

ELIMINATE
THE EXPENSE OF MANUAL PROCESSES

IMPROVE
CASH FLOW

ENHANCE
STAFF PRODUCTIVITY

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Simplify Revenue Cycle Management

We strive to deliver user-friendly solutions that are designed for unique needs of specialty organization. With Fusion Financials, you'll simplify claim and payment processing while providing intelligent reporting and analytics. Our system provides fast, error-free billing, streamlines patient intake, automates eligibility verification, optimizes charge capture, and eases remittance posting.

EFFICIENCY

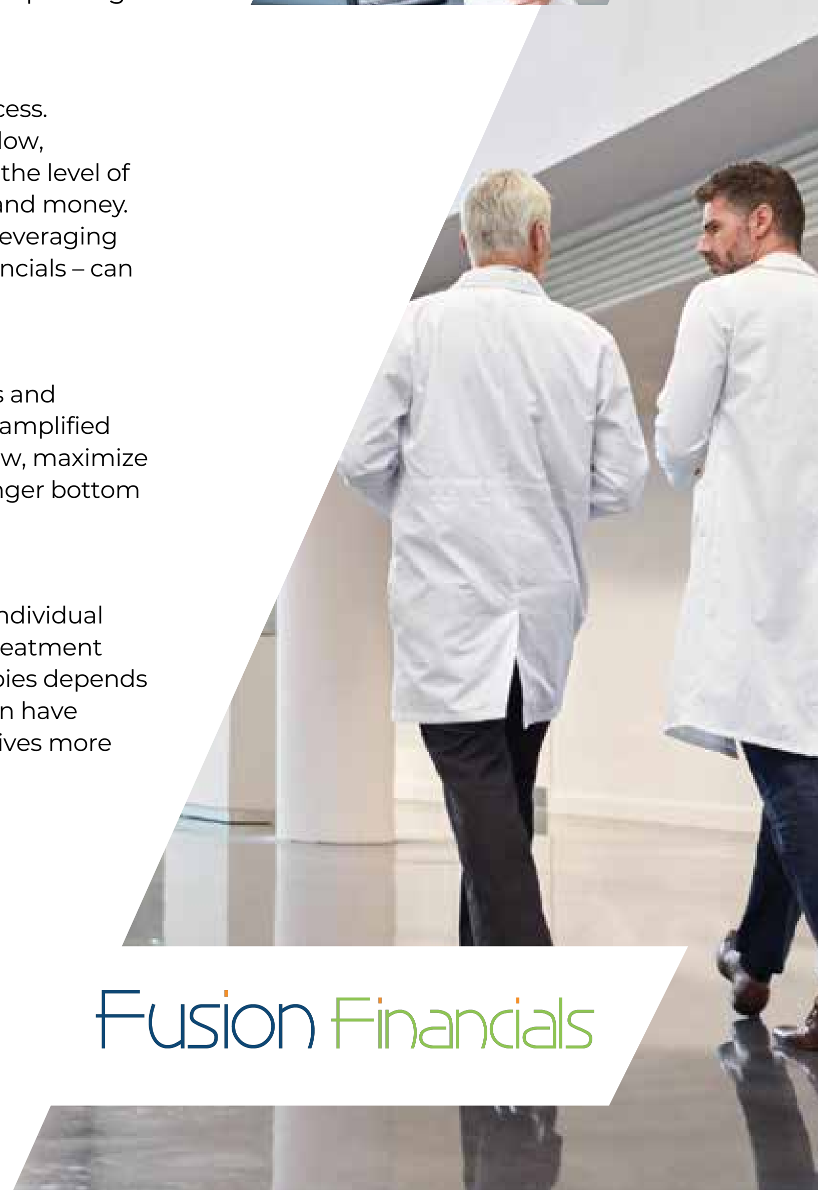
Leverage efficiency to enhance profitability: Imperative to your organization and patient's success. Opportunities for high impact efficiency gains exist in treatment authorization, front office workflow, insurance billing, and revenue cycle management processes. Most organizations underestimate the level of effort consumed by common financial tasks and build ineffective workarounds that waste time and money. Your organization cannot afford inefficiencies that ultimately degrade the patient care mission. Leveraging the power of revenue cycle software built explicitly for complex healthcare settings – Fusion Financials – can deliver that efficiency and ensure a healthy bottom line.

EXPERIENCE

Our experience guides you to predictably positive results: Fusion understands the sensitivities and complexities that influence healthcare revenue cycle and responds with user-friendly workflows amplified via automation. We have advanced the leading platform designed to accelerate practice cash flow, maximize revenue, and eliminate time-consuming manual processes. The result: our clients achieve a stronger bottom line with less effort, which allows an increased investment in patient care.

EXCEPTIONAL

High-reliability connections: Providing exceptional clarity across all data flows associated with individual patients and therapeutic resources. Reimbursement for medical services including specialized treatment plans, frequent lab work, consultations with other clinicians, and the use of new and novel therapies depends on appropriate coding and timely billing by the revenue cycle management team. Any delays can have significant financial consequences. Our automated activity capture and validation technology drives more efficient workflows and unlocks deeper visibility into these processes.



Fusion Financials

Fusion is focused on providing financial management solutions for your institution with a core principle of creating meaningful, measurable, and sustainable results for our clients.

ROI HIGHLIGHTS

35%
REDUCTION
IN STAFF WORKFLOW STEPS

93%
FIRST PASS
CLEAN CLAIMS RATE

90%
SUCCESS RATE
FOR POINT-OF-SALE COLLECTIONS

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Delivering Tangible ROI

At Fusion, we deliver a meaningful, measurable, and sustainable return on investment (ROI) for our clients. In addition to high levels of satisfaction, our partners benefit from measurable increases in staff productivity, cash flow, and revenue.

STAFF PRODUCTIVITY

A key-value metric for healthcare providers to consider when evaluating a revenue cycle management platform is reducing manual effort – time is money. Customers who adopt the full range of best revenue workflows with Fusion Financials typically **eliminate at least 35% of their traditional process steps.**

CLEANER CLAIMS

Getting paid accurately and quickly is critical to your financial health. Truly successful claim submission depends on your ability to submit claims that are paid accurately in response to the initial filing. That means error-free, “clean” claims going out the door. With Fusion Financials, clients **achieve first-pass clean claim rates of 93% and higher,** raising collection rates by approximately 2.5% per provider per year.

INCREASED POINT-OF-SERVICE COLLECTIONS

Collecting patient allocated funds at the point of service is proven to increase your likelihood of collecting the full balance owed by a patient. Our software includes dedicated front office workflow tools that equip clients to achieve a **90% success rate** for point-of-service collections.

Fusion Financials

Overview of Features

Fusion Financials

Patient Intake 01
- Patient Registration
- Appointment Booking
- Patient Balance Collection

Scheduling 02
- Appointment Booking
- Flexible Calendar Views

Coverage Verification 03
- Authorization Management
- Eligibility Verification

Charge Validation 04
- Activity Reconciliation
- Charge Optimization
- Claim Production

Fusion Analytics 07

Task Driven Workflow →

Payment Posting 05

Remittance Reconciliation

Automated Payment Posting

A/R Management 06

Denial Management

A/R Follow Up

Fusion Financials

Patient Intake 01

Start Off Right with Fusion Financials

Fusion Financials provides your organization with a quick and straightforward financial registration process for new and existing patients. Workflow and data capture features optimize your front-of-house processes. In addition, the detailed patient registration enabled by Fusion Financials ensures accurate and up-to-date data is captured, which positively impacts insurance reimbursement and cash flow.

Fusion Financials patient registration and intake workflows:

- Eliminate manual effort required to identify and correct bad data
- Support document scanning & indexing at point of service
- Allows for immediate confirmation of secure payment transactions

Seamless integration with FusionEHR—or any other EHR system—ensures that clinicians maintain high productivity while improving cash flow, maximizing revenue, and eliminating time-consuming and error-prone practice management processes. Whether you're currently using FusionEHR or another EHR, our solutions are designed to streamline your operations and enhance the overall efficiency of your practice.

Algorithm-based prevention of duplicate registrations

System-native rules identify and alert your staff to potential duplicate records using pattern matching logic and automatic analysis of demographic details. This results in improved financial outcomes and patient safety.

Location-based boundaries govern patient record access

Enterprise-level data security protections secure PHI and limit disclosure of patient identity and diagnostic information keeping PHI safe from data breaches.

Intuitive point-of-service payment collection

Fast, easy access to payment information allows for resolving copayments and open balances with the secure card on file capabilities and quick pay features, including automatic payments upon patient arrival.

Scheduling 02

Precise and Accurate Scheduling is Effortless with Fusion Financials

Reliable appointment scheduling is key to client satisfaction and provider productivity. Fusion Financials streamlines and expedites your patient scheduling process through the use of logical workflows with advanced features.

The intuitive design of Scheduling in Fusion Financials lessens burden for your appointment scheduling staff

Leverage Configurable Default Settings and Intelligent One-Click Actions

The straightforward platform design allows users to quickly create, modify, reschedule or cancel appointments in addition to viewing appointment history and recording patient contacts.

Operate Productively with an Extensive Single-Screen Patient View

The comprehensive patient view allows the user to easily access and control resource schedules in Fusion Financials without navigating multiple views regardless of organization scale or service volumes.

Reserve Multiple Clinical Resources for Complex Treatment Plans

Organization staff can efficiently book multiple same-day appointments with a variety of clinical resources for one patient or effortlessly secure their entire series of case-linked future appointments via a single workflow using convenient defaults for type and duration.

Coverage Verification 03

Verify Insurance Eligibility Quickly and Accurately with Fusion Financials

You can be sure of successful reimbursement when you confirm insurance coverage and obtain treatment authorization through streamlined, consistent, and automated workflows. Fusion Financials allows you to verify that every patient has the correct coverage information before receiving treatment, preventing the release of unauthorized claims and will enable you to eliminate retroactive appeals. In addition, the intuitive guided features record accurate and complete information from the first contact with each patient, dramatically reducing barriers to timely and full payment.

High Impact Features that Improve Eligibility and Authorization Results

Automated prospective validation

A configurable rules engine assesses insurance coverage, provider credentialing, and each patient's scheduled therapeutic plan to drive automatic eligibility checks ahead of treatment.

Embedded RTE feature

Cloud-based direct connections provide detailed, real-time eligibility (RTE) results within seconds. Allowing for quick financial counseling intervention ensures coverage updates are provided and allows staff to inform patients regarding their options before treatment.

Comprehensive treatment authorization lifecycle

Fusion Financials supports line-level and claim-level insurance authorizations. This feature supports complex situations that require the automatic pairing of insurance approval details with multiple service dates.

System-generated Alerts for At-Risk Situations

Your staff will be notified in advance of upcoming expiration dates and low residual service allowances. Allowing your organization to secure updated treatment authorizations rather than provide services not covered by insurance which could result in uncompensated care.

Charge Validation 04

Harness the Power of AI to Improve Charge Review and Claim Filing

Implementing the Fusion Financials system can significantly reduce claim rejections, eliminate claims filing lags, and improve overall reimbursement to your organization without adding resources or increasing the workload of your current billing team. The extensive transaction processing rules and other cognitive services included with Fusion Financials subscriptions allow your organization to optimize and submit payer-compliant medical claims. Automating the identification and resolution of claim issues before initial submission reduces manual staff workload and ensures complete reimbursement.

Fusion Financials has features that boost financial performance

Charge validation that enforces insurance-specific requirements

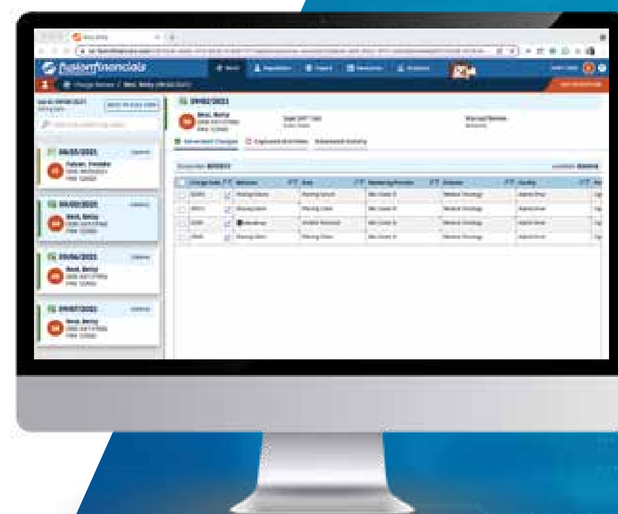
A rules engine pre-configured for your specialty and regional payer variation can be further customized (if necessary) to automate compliance with facility and provider-based billing parameters.

Reconciliation workflow designed for scale

The Fusion Financials data architecture ensures audit trail integrity in even the highest volume environments. Regardless of data volume, Fusion Financials triangulates activity capture across all distinct sources to prevent charge loss.

API-enabled clearinghouse integration

By delivering instantaneous, on-demand connections, as opposed to a traditional batch file mechanism, expedites claim submission and response processing directly within Fusion Financials resulting in shorter payment lead times.



Fusion Financials

Payment Posting 05

Faster and More Efficient Payments

Fusion Financials provides fast and accurate financial record-keeping for busy healthcare providers such as yours. Our revenue cycle system allows you to immediately see when payments have been received and posted to your accounts. The system has built-in features that make payments reportable as soon as they are received. Fusion Financials will alert you if any entries require attention or follow-up, allowing you to act quickly and prevent costly delays. You'll also reduce the number of steps to remit payments electronically while keeping accurate and current account receivables. Your team will be able to spend their valuable time-solving problems and focusing on patient experience with automatic checks and balances.

Intelligent Payment Posting Features Improve Accuracy & Speed

Reconciliation of received remittances and bank deposits

Report payments based upon the date cash was deposited to eliminate the possibility of posting remittances that are not yet received.

Automatic identification and correction of remittance exceptions

Spend less time reconciling with automated suppression and adjustment of payments, denials, overpayments, or other configurable situations. You will also receive alerts when you need to act on denials or other payment variances that could affect downstream users.

Automatic posting of approved remittances

Automatically post payments that meet all validation rules with no exceptions. Quick payment posting allows staff to spend more time focusing on other business areas to improve overall revenue.

EOB Snapshots are directly accessible in claims or AR workflows

Easy-to-read PDFs can be generated for every claim payment posted or automatically generated from each ERA. The system also provides easy access to primary and secondary EOBs when working on outstanding claims or AR.

A/R Management 06

Accounts Receivable Management at the Next Level

Your organization will spend less time reconciling small accounts and focus more on the most valuable income sources if it has a strategic and prioritized approach toward accounts receivables management. Fusion Financials is a software tool that makes receivables more intuitive and allows your team to focus on items that may delay payment. Fusion Financials lets you set up optimized process flow with prioritized alerts that identify what actions to take. Your staff will be able to quickly identify when corrective action should be taken for multiple charges and claims without extensive investigation. You'll be able to spot billing trends and intervene before denials occur.

AR-Specific Features Increase Accuracy and Encourage Action

Automatically flag denials for review and never miss a follow-up opportunity with system-driven alerts. You can also refile claims quickly with detailed follow-up notes.

Identify underpayments based on the allowable fee schedule

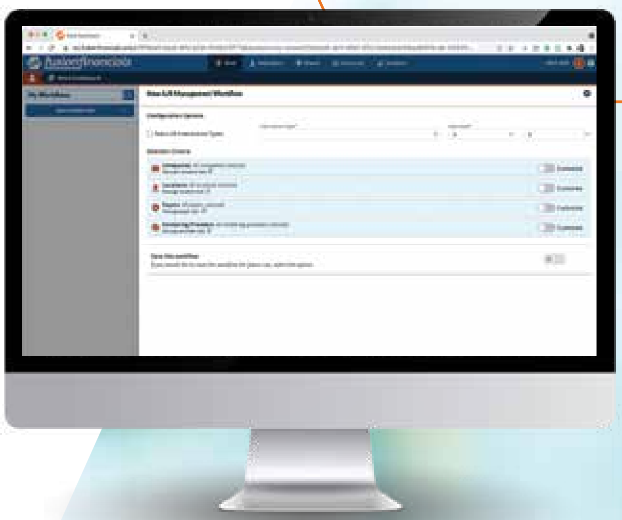
Automatic comparisons can be generated and viewed that compare the allowed amounts you are entitled to according to the fee schedule. Fusion Financials will enable you to set up a follow-up based on either dollar amount or percentage.

Review and prioritize aging balances and claim follow-ups by patient account

Easily and quickly view all outstanding claims and charges for any patient. This information helps identify billing trends and prioritize accounts by balance, age, and other exceptions. You can also see expanded views that include all claims and all charges.

Perform bulk actions to resolve issues and record updates for future follow up

You can correct or refile claims in bulk, make adjustments, or transfer balances against multiple charges.



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Fusion Analytics 07

Gain Valuable Insight Using Advanced Reporting

A detailed and accurate financial report is a valuable tool to help you understand your organization's revenue streams. Fusion Financials makes financial reporting simple for staff. It eliminates the need to use other less accurate internal systems. Fusion Financials gives you full access to all your data allowing you to quickly run reports to provide you with the most accurate information possible about all aspects of financial performance. Fusion is a company that specializes in healthcare and understands the demands of busy providers. Our dashboards provide an overview of pre-built financial analysis reports, allowing you to access the information you require quickly. Our solution minimizes disruption to patient care and provides the insight necessary to maximize profitability.

A real-time, comprehensive SQL-based data warehouse

The Fusion Financials Data Warehouse offers many benefits, including

- Quick and easy access to patient data
- Limited technical knowledge needed to view, update, or analyze information
- All system updates are immediately reflected in the data warehouse
- Standard financial reports are available for monthly, annual, and daily review

Standard financial reports for daily, monthly, and annual review

Fusion Financials doesn't require complicated configuration. Instead, you can access out-of-the-box reports tailored to specialty healthcare needs. Which will enhance your financial process and ensure your historical data integrity.

Integrated dashboards to track productivity and KPIs

The integrated dashboards allow for real-time monitoring and analysis of high-level performance metrics, enabling you to spot trends and areas that need improvement. You can also configure dashboards and KPIs to suit individual user roles.

Power BI and other tools can be used to create the reports you need

Power BI empowers you to create your own custom reports to meet additional reporting requirements. Our SQL-based data warehouse also allows you to use any of your other favorite reporting tools.

Outstanding Support

A Dedicated Project Manager Will Be with You Every Step of the Way

An important benefit of your software purchase from Fusion is our assignment of a dedicated platform transition expert with the skills and support necessary to accelerate implementation without disrupting organization cash flow!

Fusion's team of Project Managers, Workflow Consultants, Interface Analysts, and Data Services Consultants will partner with your organization to identify your goals and design customized plan to fit your needs.

After implementing your Fusion Financials system, our consulting desk will continue to be there for you and your team. Our technicians are ready to assist with any questions or issues that may come up. We ensure you that your questions will be quickly resolved and professionally. For convenience, our support is available through phone, email, or service portal.

Fusion Financials

The Leader in Revenue Cycle Software

Helping Your Organization Achieve Peak Financial Performance

We help healthcare practices, networks, and institutions improve efficiencies, reduce time to file, and increase collections. Fusion Financials delivers the information you need when you need it. Our sole focus on specialty care enables us to go deep in the unique workflows experienced by our clients to create the most effective technology solutions for achieving peak financial performance.

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